

Insights and Actions

The Double Revenue Plan™		
Productivity Plot Your Course		
Revenue Convert Sales		
Team Clarify Genius		

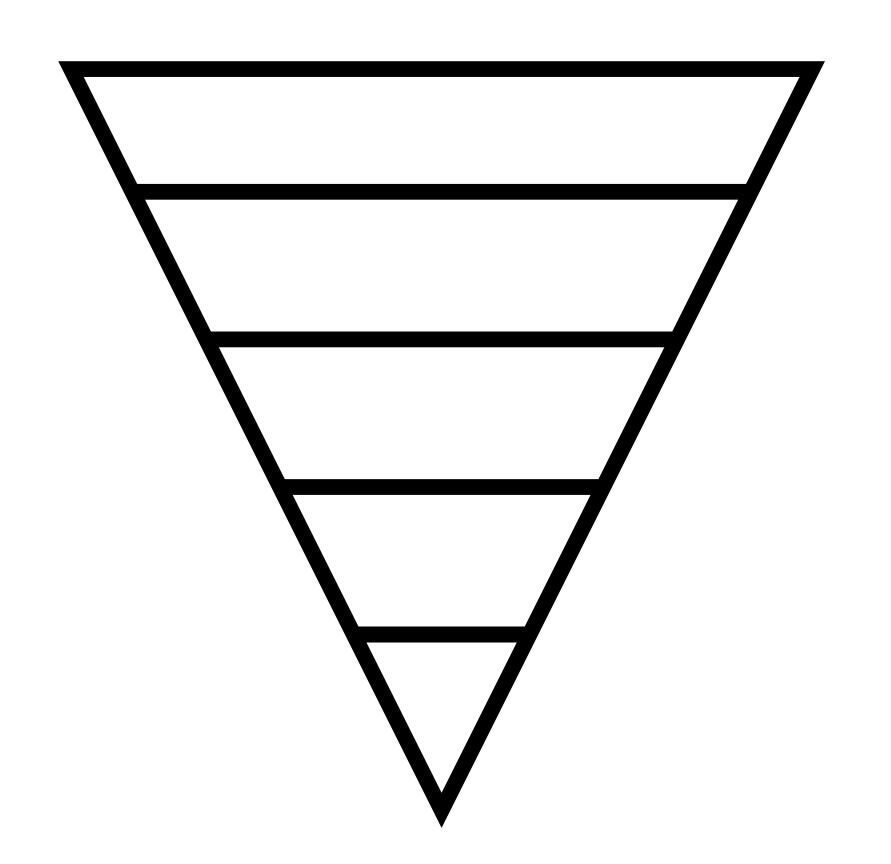


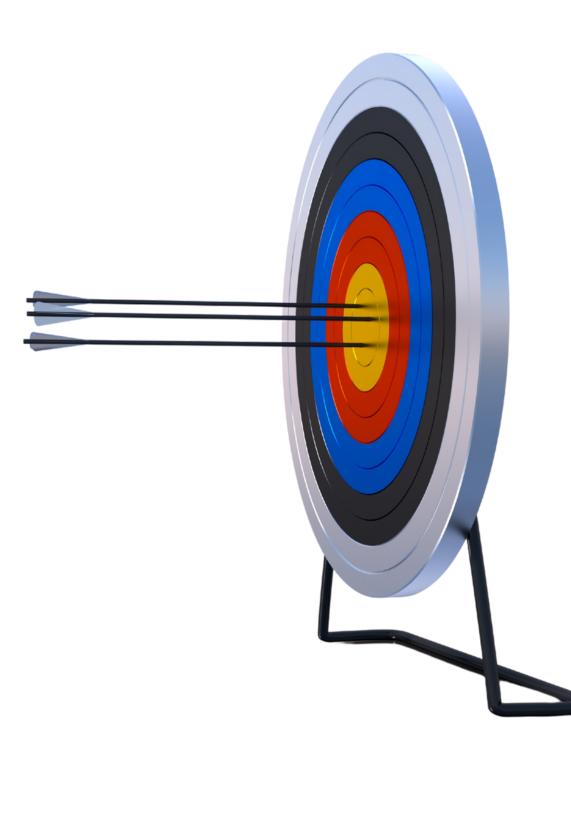
Plot Course

Metric	Current	8 Weeks	12 Months
Revenue p.m			
Hours p.w			
Health /10			
Relationship /10			
Happiness /10			



The Five Ones







Caveman Messaging

Market	Problem	Promise
Notes:		



Convert Sales



Lead Magnet

Customer Steps (Problem to Promise)	My Chosen Step (Early, Sexy)
1.	
2.	
3.	
4. 5.	
J.	
Format (circle one)	Headline
Pdf	
Video	
Quiz	
Other	



Clarify Genius

Dislike Not Good At	Like Not Good At
Dislike Good At	Love Great At!



CASE STUDY: YOU?



